


Company Profile



❖ INTRODUCTION

Dynamic Travels is an IATA accredited Travel Agent is one of the leading Travel Management company in Bangladesh, providing you comprehensive travel opportunities of all kinds, of all forms, and for everyone and engaged in the development of the travel industry. It is run by a team of experience young energetic professionals fully conversant with modern day's travel trends and its practices, having years of experience in airlines and travel agencies business.

The Dynamic Travels team works with a positive 'We Can Do' attitude. By using the most modern business booking tools, Dynamic Travels provides accuracy of the flight availability and guaranteed pricing. The team ensures to meet the customers expectation by finding suitable airline, routes and fares to match their budget within their expected time frame. The Management and staff members of Dynamic Travels have long working experiences in the industry to understand the need of the clients to provide services in the most competitive Travel market. Dynamic Travels provides all travel related services to the clients with proper consultation of their needs according to the budget and requirements. The team is having multitasking and multifunctional staff members to deal with clients.



Dynamic Travels is majorly dealing with International & Local Corporate Houses, Government Offices, Garments Exporters, Buying Houses, Industries, Financial Houses and Banks along a good number of leisure and group travelers.

The Online Travel Portal www.Sharothionline.com is one of the first initiatives by any Travel Agent in the Bangladesh travel market to provide online solution to the valued clients. This ensures real time availability of the flights and hotels at customers figure tips.

We are licensee for |Bangladesh of FCM (Flight Center Management) – Leading Travel Management Company based in |Asia and ensuring global services to the client base as per set standard and rules of the business.

Dynamic Travels is having very good relationship with all the airlines and achieved many awards in the past years for the revenue contributions.

The team members of Dynamic Travels are eagerly waiting to serve you with the best of their knowledge.

❖ MISSION

To be the most preferred service provider in travel business in Bangladesh by:

- Employing the most competent and committed personnel in the travel trade.
- Continuous improvement in knowledge through training and development.
- Taking initiatives in using technological advancements.
- Having strong relationship with Government bodies, Central Bank of Bangladesh, Ministries, Regulatory bodies, Diplomats, High Officials, Elites, Travel & Recruiting agents etc.
- Strong CSR.

❖ VALUE

- Commitment/Loyalty to Customer
- Accountability will be core to our operations
- Innovation and research are a key to our success
- Integrity and transparency will guide our conduct
- Driven by excellence in our activities
- Respect for all will mark our behavior
- Efficiency, Flexibility and Quality Service with a Personal Touch, State of the Art Technology, combined with strong purchasing advantages.

❖ OUR SERVICE

Dynamic Travels through its suite of innovative products and services offers tailor-made tours for frequent independent traveler (FIT) and groups, airline ticketing, hotel reservations, ground transportation, package tours, Hajj-Omrah Package, Cruises, shore excursions, scheduled coach tours, Helicopter, and more.

Our specialized departments offer a diversity of services. Every department works independently to provide the best service to our customers, targeting their friendship and a long lasting relationship.

Our areas of service range from but are not limited to –

Corporate Travel Services :

We have dedicated team to support corporate with any travel related queries.

- International Air tickets
- Domestic Air Tickets in land Bangladesh
- Visa Processing and assistance with support
- Hotel and Accommodation (Inland and Overseas)
- Issuance of Travel / Health Insurance assistance
- Travel Advice & related tips
- Individual Client Profile for Officials
- Meet and greet Services at Dhaka Airport
- Frequent Flyer Program Enrolment
- Group Tours arrangement
- International and Domestic Packages
- Bus Tickets (Local)
- Train Tickets (Local)
- Car Hire (Local)
- Distribution of Airline promotional offers
- Home delivery on demand
- Weekend and Public Holiday Services
- Out of business hours services
- Implant Services on demand
- Any other Special Services on demand
- Airline –Travel Agent -Corporate Relationship
- Online Travel Portal - <http://www.sharothionline.com/>

❖ Top Corporate Clients (In terms of Revenue)

- IKEA Supply AG
- The Children Place Ltd
- Synergies Sourcing Bangladesh
- Bangladesh Parliament
- CIT BD Govt
- Agility Bangladesh
- Green Will BD Ltd
- Queen South Textile Ltd
- J and J Fashions
- Padma Textile Ltd
- APS Group
- Metro Group
- Texpreogo
- Room to Read
- Caritas
- Decathlon
- IMS Health & Quintiles
- Clark Energy

❖ OFFICE LOCATION AND TIME

- **Corporate office:**

Dynamic Travels
Bashati Horizon, Apartment No -A7
House No # 21 , Road No# 17
Banani C/A, Dhaka - 1213.
Phone # +8802-9822022-23, 9820217

- **Hours of Operation:**

Saturday - Thursday from 09.30 AM - 05.30 PM.

Extended service hours :

Saturday - Thursday 05.30 PM - 11.00 PM (Email service only).

Weekend Service Hours:

Friday from 10.00 am - 12.00 pm & from 2.30 pm - 6.00 pm

Govt. and Public Holiday's Service Hours:

10.00 am - 01.00 pm & 02.00 pm -6.00 pm

❖ WORK FLOW

- **Reservation**

- Update traveler's profile data
- Received Travel query over phone or email
- Reply with travel schedule with lowest available fare and Two alternate route with rice advise in addition
- Domestic sector response time 30 minutes and International sector is 01 Hour.
- Reserve flight traveler's confirmation and feedback with confirm flight schedule, price , fare rules and last date of issuance ticket
- Send reminder of ticket issuance at deadline.
- Ticket issue with Travel Manager's approval by Email.
- Deliver ticket to client

- **Accounts reporting**

- Invoice as per quotation and approval
- Air ticket and approval copy attached with invoice
- Providing statement monthly basis

- **Follow up**

- Monthly meeting for any updates.

❖ FINANCIAL

Bank Guarantee is Taka. 13,00,00,000 (Thirteen Crore)

❖ OUR AFFILIATION

Dynamic Travels is proud to be associated with successful industry players worldwide. Our business affiliates give us a competitive edge and a strategic position in every facet of Travel industry to provide our customers with a One Stop Travel Solution Shop.

The following is the list of our affiliates:

- Association of Travel Agencies in Bangladesh (ATAB)
- International Air Transport Association (IATA)
- Tour Operator Association of Bangladesh (TOAB)
- FCM Travel Solution partner in Bangladesh
- Member of GTA (International Hotel Association)
- E-Global (Worldwide ticket support)
- Mystify (Worldwide ticket support)
- ISO 9000 (in process)

❖ **BECAUSE OF -**

- Our Mission Statement
- Rich Company Profile
- Our Commitment
- We have the Competence
- We have the Experience
- We have the Presence on Ground
- We have Excellent Relationship with the Airlines
- We have the Visa Facilitating Capabilities
- We have Competitive Pricing
- We have a Robust Contingency Plan
- 24/7/365 Service Support
- Major share of Corporate Clients in Bangladesh
- High yearly Turnover
- Impressive yearly Turnover of the Company's high yield customers
- Company's good Financial Strength
- Company's key Persons & their Qualification
- Major Achievements
- Above all we are the official Travel Service Provider.

So if there's only one room left, we'll have the key!